## Capital Access 2006

The Center for Workforce Development at Columbus State Community College 315 Cleveland Ave, Columbus, OH 43215

Fourth Floor Main Ballroom

Wednesday, August 30<sup>st</sup>, 2006 9:00 a.m. – 11:30 a.m

Participate in an interactive session designed to help you navigate the world of bank and government financing. Topics covered will include: What is the role of a bank; How does a bank do business and make money; What does a bank look at when making a credit decision; Role of Credit History/Score; Role of the Business Plan; Collateral Coverage Requirements; How to prepare a start-up and existing business for funding.

## **AGENDA**

Registration, Continental Breakfast and Networking, 8:30 am - 9:00 am

Welcome ~ Congressman Patrick J. Tiberi

How to get the bank to say "YES" ~ The Entrepreneur Perspective

How to get the bank to say "YES" ~ The Bank Perspective

**Guy Mower** Huntington National Bank

**Jerome Jones** *Key Bank* 

**Kim Knights** *Minority Contractors Business Assistance Program* 

**Steve Donahue** National City Bank

**Scot Hardin** Small Business Administration (SBA)

No Cost to Attend but Registration Is Required

To register or if questions, **please call (614) 287-5300**, or **visit** <a href="http://www.cscc.edu/cpe/sbdc/insideIdeas.asp">http://www.cscc.edu/cpe/sbdc/insideIdeas.asp</a>

Capital Access 2006 is presented by











Funded in part through a cooperative agreement with the U.S. Small Business Administration (SBA). The Ohio SBDC program is also funded in part by the Ohio Department of Development. All opinions, conclusions or recommendations expressed are those of the author(s) and do not necessarily reflect the views of the SBA.